

Jacob Wexler, FDAI PRODUCT/BUSINESS DEVELOPMENT MANAGER LEGACY MANUFACTURING LLC

DHI MEMBER SINCE: 2009

OCCUPATION: Product/Business Development Manager at Legacy Manufacturing LLC. Legacy is a startup company that has taken an engineering approach to acoustical and other gasketing solutions. As the lead product manager for thresholds and weatherstripping, I am responsible for developing new products, as well as pursuing sales opportunities domestically.

CHILDHOOD AMBITION: I have always idolized my father. In his youth, he aspired to become a soccer player and I followed that same path. While my goals of playing professional soccer fell short, I do still find joy in the game.

FIRST JOB: Working a factory position at Zero International. During my time at the factory, I learned to appreciate the detail and operational genius in the manufacturing world.

WHAT LED YOU TO OUR INDUSTRY? DHI is a very intimate industry. Like many of us, we are either brought in by friends or family. In my case, both my parents were heavily involved in my decision to work in the industry. My father was the President of Zero international for over 35 years. This led me to both join the industry and pursue a career in gasketing solutions for openings.

PROUDEST PROFESSIONAL MOMENT: I would have to say that in general, exceeding customer expectations always makes me proud. Industry standards provide certain expectations for the customer. Going above and beyond to make the customer's job simpler is something that consistently drives me.

Do you know a DHI member
you would like to nominate
to be spotlighted in Faces?

Submit your nominations to Paige Horton at phorton@dhi.org, and we'll take care of the rest!



BIGGEST CHALLENGE: Finding time to pursue higher education.

GUILTY PLEASURE: Basically all shows on the History channel.

FAVORITE BOOK/MOVIE: My new favorite movie is *Whiplash*; not only can I relate, but it is a thriller.

MENTOR/HERO: My father, Elias Wexler is my mentor, not only in navigating through business but in personal life as well.

BEST ADVICE YOU EVER RECEIVED: It is okay to make a mistake, but how you handle the mistake is how you will be judged.

HOW HAS YOUR INVOLVEMENT WITH DHI SUPPORTED YOUR CAREER GOALS? DHI has enabled me to pursue both creativity and structure. I have been fortunate enough to aid in the design of products, as well as communicate with many different types of people, from many different places in the world. Finding purpose in your career is highly important. By manufacturing and supplying life safety products, I genuinely believe what we all do is very important. ■